

湘南アイパークにおけるOpen Innovation Ecosystemの構築 Creating Open Innovation Ecosystem in Shonan iPark

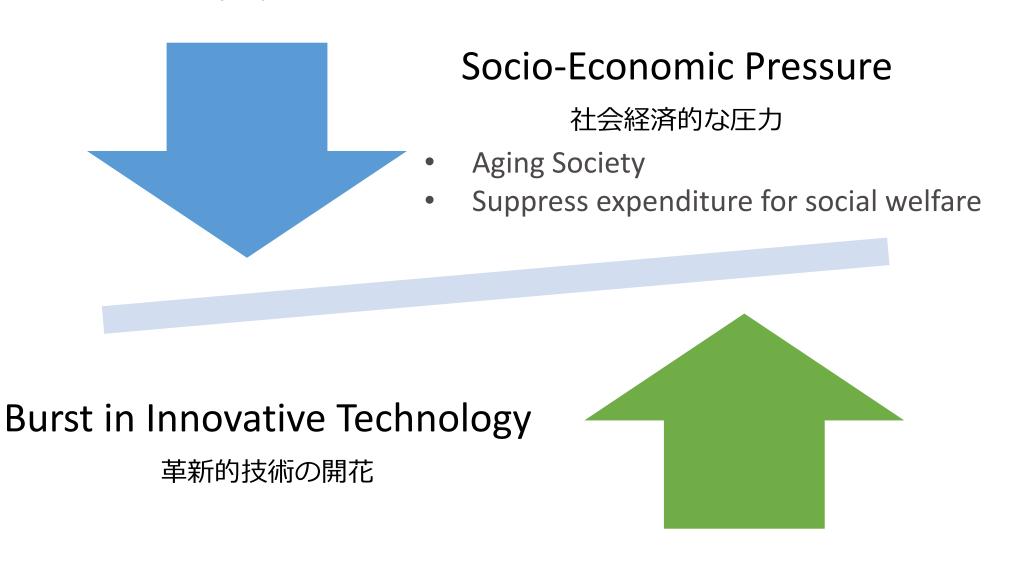
ヘルスケアニューフロンティアシンポジウム

湘南ヘルスイノベーションパーク Shonan Health Innovation Park (iPark)



Industry Environment in Healthcare

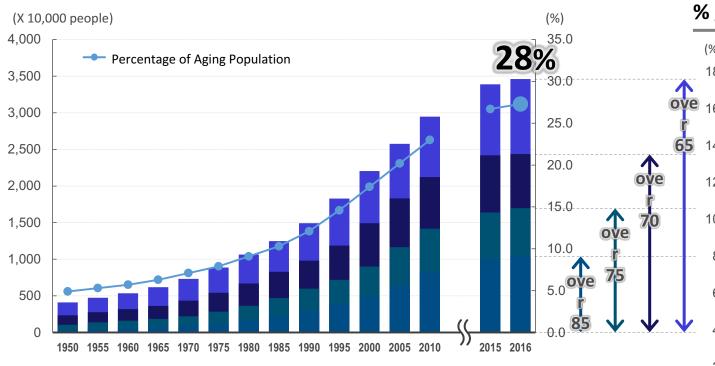
ヘルスケア産業をめぐる環境変化



Aging Population in Japan/ Increasing Healthcare Expenditure Worldwide

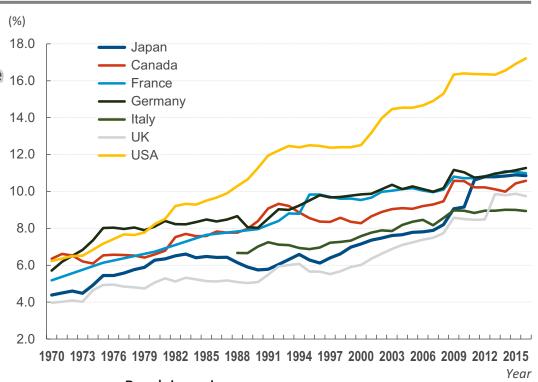


進む高齢化と医療費の増大



28% of Japanese population is above 65 in 2016.

Total expenditure on health, % gross domestic product



Break in series Japan 1995, Canada 1995, France 1995, Germany 1992, UK 1997

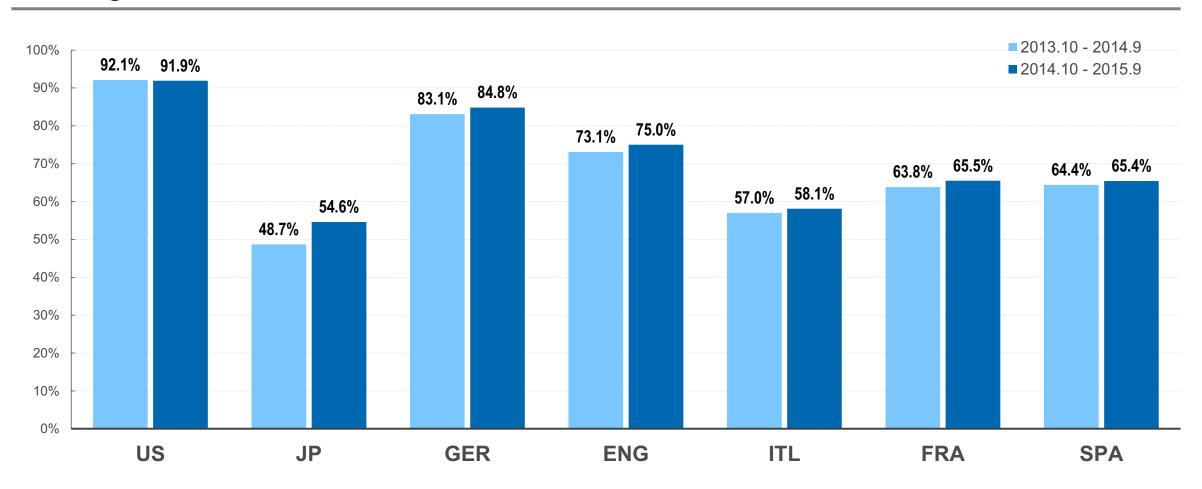
* Translated into English by RCG
Data Source: OECD HEALTH DATA 2016, June 2016

Expansion of Use in Generics

iPark

ジェネリック医薬品の浸透

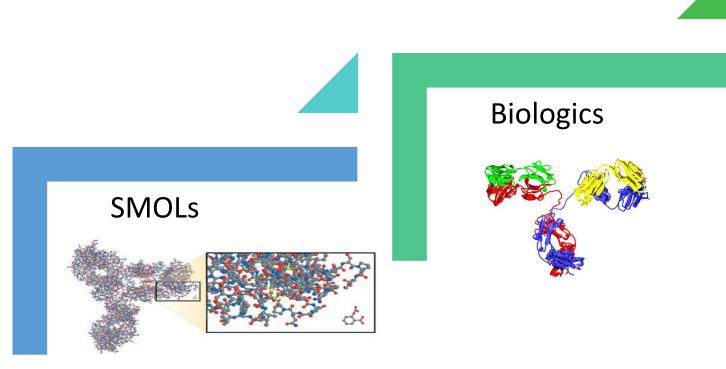
Share of generics (volume basis, annual average)



Rapid Progress in Science Diversifies Tx Modalities



新たな治療法の発展



iologics
Therapeutics

Size	200-500 Da	5,000 – 200,000 Da
Site of action	Intra- and extra cellular	Extracellular
Oral availability	+	-
Specifity	+	+++
COGS/g	< 2 US\$	> 200 US\$

Gene therapy Glybera® (alipogene tiparvovec) Strimvelis (rare disease)	uniQure GSK
Cell therapy Chimeric antigen receptor T-cell: CAR-T	Novartis
Oncolytic virus therapy Talimogene laherparepvec (T-VEC)	Amgen
Smart drug Abilify with Proteus' ingestible sensor	Otsuka

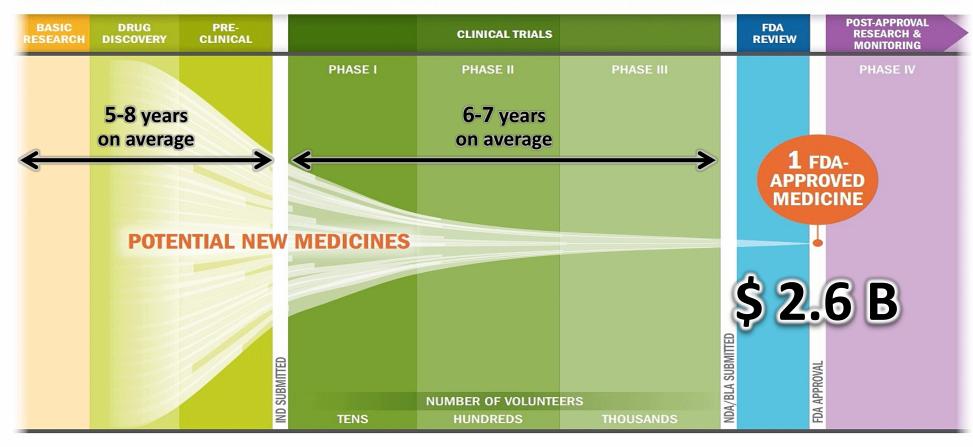
Next Gen

Long, Difficult, Costly process in Drug Development



薬の開発には長い時間とコストがかかる

THE BIOPHARMACEUTICAL RESEARCH AND DEVELOPMENT PROCESS



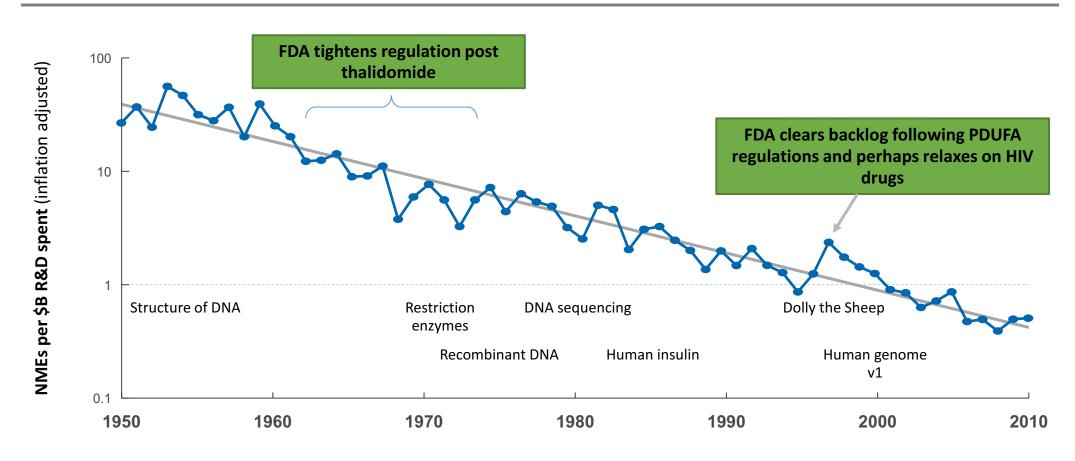
Key: IND: Investigational New Drug Application, NDA: New Drug Application, BLA: Biologics License Application

Progress in Science Not Translated into R&D Productivity



サイエンスの発達が生産性の増加に結びついていない一どころか低下している

R&D productivity is on the decline



Note: R&D costs are estimated from PhRMA annual survey 2009; NMEs are the total number of small molecule and biologic approvals by the FDA Data Source: Bernstein Research "The Long View – R&D Productivity" (September 30, 2010)

To Revitalize the Industry....Creating Innovation Ecosystem



ヘルスケア産業の再活性化のために一エコシステムの構築

Entrepreneurship 企業家精神

- Talent Market 人材マーケット
- Supporting system (e.g. mentors, events) 支援システム
- Education 教育

Technology 技術

- Level of science サイエンスレベル
- Location/Access 場所・アクセス
- Transparency 透明性

Fund ファンド

- Capital Market マーケット
 - Variety of interests in VC (seeds, early-late stage)
 - Track records for success 成功経験



iPark Overview 湘南アイパークの概観





Research Lab facilities, Office and Equipment

ıPark

実験施設・オフィス・設備

Laboratories







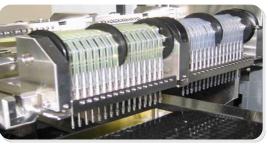
High Throughput Screening Machine



Synthesis labs



Automatic Material Transfer



Automated Compound
Pipetting Device for High Throughput
Screening



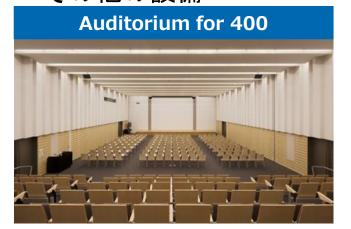
Liquid Chromatography Mass Spectrometry



Animal research facility with full AAALAC accreditation with HVAC controls

Other Facilities

その他の設備





















Location

ロケーション





Close to Yokohama and Tokyo

Easily accessible by public transportation from Narita Airport (approx. 2 hrs.) and Haneda Airport (approx. 1 hr.)

The area is also known for its numerous historical temples and shrines, making it one of the "100 most beautiful historical sites of Japan."

Our Vision 私たちのビジョン





Shonan Health Innovation Park aims to be an openly innovative ecosystem built on pharmaceutical know-how where industry, government, and academia come together to incubate and accelerate translation of cutting-edge science into impactful health solutions for patients in Japan and globally.

オープンイノベーションエコシステムの醸成





INCUBATE

醸成



DEVELOP

発展



ACCELERATE

加速



COLLABORATE

協力

INCUBATE



サイエンスメンター Science Mentor



ベンチャーキャピタル ネットワーク VC Network



起業トレーニング Business Training



薬事/知的財産相談
Regulatory/IP
consultation





かながわサイエンスパーク Kanagawa Science Park

川崎市高津区溝の口



湘南ヘルスイノベーションパーク Shonan iPark

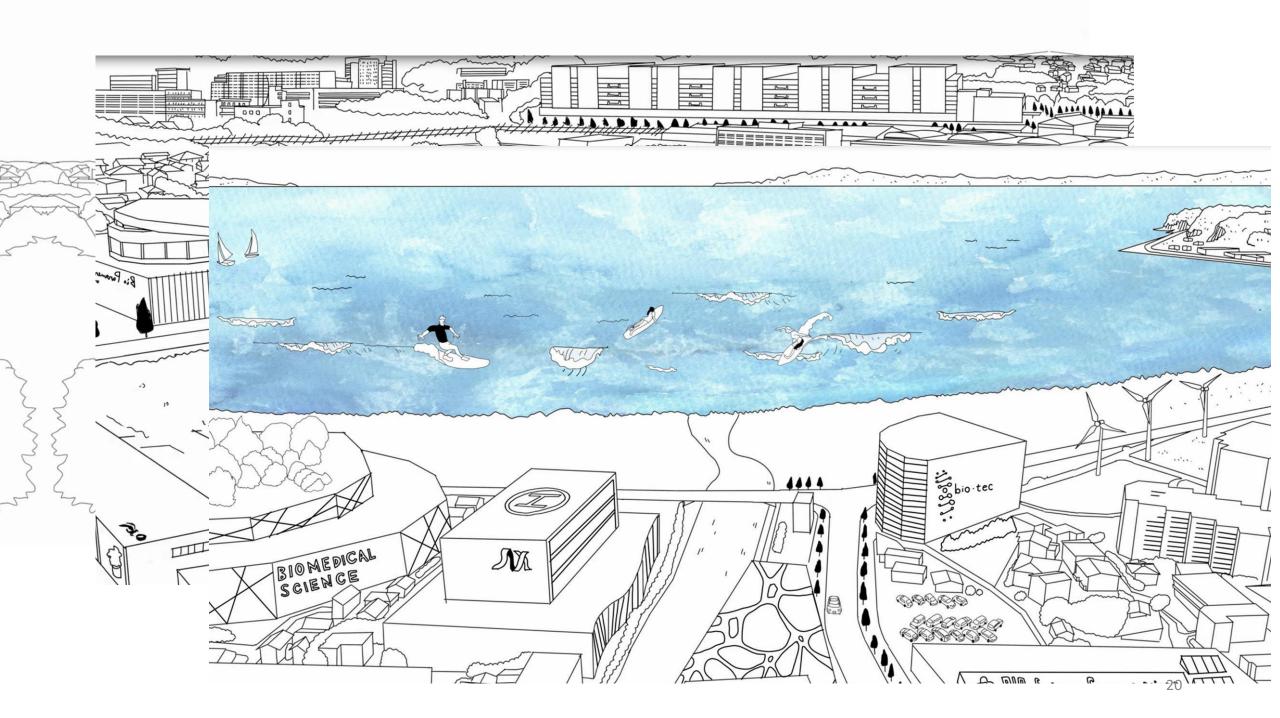
DEVELOP

湘南エリアとサイエンスを融合した新しい地域づくりへの貢献

Developing Area of Shonan by Adding Flavor of Science

Collaboration:

- In **seminars, consultations, events** on drug discovery research セミナーやイベントの共催
- With universities and the healthcare-related companies in Kamakura city and Fujisawa city
 鎌倉市・藤沢市の大学や企業との連携
- In **talent development** and globalization at the healthcare ヘルスケアにおける人材育成とグローバル化への協力





湘南ヘルスイノベーションパーク Shonan Health Innovation Park